



**Stokes Auction
Boardman Orwiler Inc**

~ Our Pledge To You ~

Personal Service
for all Auctions
Large or Small

Estates - Antiques
Business - Farms - Industrial Real
Estate - Motor Vehicles
Heavy Equipment
Repossessions and Bankruptcies
FMV Appraisal Services

Guaranteed Sales
Maximum Efficiency & Immediate Results
Licensed & Bonded
Proven success record serving
Kitsap County and the Pacific Northwest
for 30 years

**Stokes Auction
8398 Spring Creek Road SE
Port Orchard, WA 98367
(360) 876-0236**

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www.stokesauction.com

Stokes Auction

Whether you have a small estate or multi-million dollar auction, our staff is prepared to serve you. Auctions can be held at your site or at our convenient auction facilities located just off Hwy 16 between Port Orchard and Gig Harbor, WA. Stokes Auction pledges to provide knowledge, experience and expertise to all their customers.

How do auctions work?

Auctions are fast, efficient and they create a sense of urgency. Serious bidders are brought together to compete for the merchandise so you are assured fair market value. You and the auctioneer determine the day and everything will be sold and removed. It is a time-honored process that is hassle free.

Auction services we provide~

We carefully and completely plan and organize your auction. This can require extensive time and effort prior to auction day.

An advertising inventory is taken upon initial meeting.

We advertise through newspapers & other publications, postal mailing, email list and internet.

Photos are taken for our website & brochure

We prepare merchandise and set-up auction. Merchandise will be arranged so it is displayed to its best advantage.

An auction preview is held

Conduct auction with computerized clerking

Full cashier services, accepting bank cards and approved checks

Clean up after auction

Upon settlement, we provide a computerized itemized statement with a full listing of items sold, gross sale, commission charged, expenses and net sale along with our company check.

On-site Auctions held at your location~

Please call our office for an appointment. There is no cost or obligation for us to visit your site for a physical inspection of the items. We can then determine the best way to proceed with your auction. We begin by analyzing your needs and help you decide if an auction is appropriate and whether the auction would be best conducted on-site or moved to our location. Costs to the seller for auction services will be determined at this initial meeting.

Holding an on-site auction depends on quantity and quality of merchandise, the location, parking, weather, toilets and other aspects of the site. We would be happy to determine what would work best for you. We are fully equipped with our mobile office, folding chairs, tables, portable sound & clerking systems, etc. In cases where the sellers do not have enough merchandise to warrant their own auction, our location at Stokes Auction Acres, has plenty of parking space, seating indoors, restrooms, food service and more.

Compensation~

We work on a very competitive commission basis, call us today to schedule an appointment and we can determine the cost to conduct your auction. We will strive to get the most money we can for your items.

Reserves~

With the exception of Real Estate we do not sell with reserves. We believe that well advertised items will fetch what they are truly worth in today's market. "Unreserved Auctions" bring serious buyers and fair market value. Factors that come into consideration are age, condition, quality and rarity.

Outright purchasing~

While we have the means to purchase any size estate or individual items we think it is in your best interest to consign and allow the market to determine the sale prices for you. Stokes Auction feels very strongly that consignment is usually your better choice and will produce the best return for you. We have built our reputation on honesty and integrity. If we purchase your items outright we expect to make a profit from the money that we invested. Let us do the job right for you.

Monthly consignment auction information~

For auctions conducted at *Stokes Auction Acres* we charge: General Merchandise (antiques, household, tools, etc): 25%
Titled Vehicles: 10% with a \$75 minimum and a \$35 entry fee per vehicle Heavy Equipment in good running condition: 15%

Items can be delivered to us on weekdays or we are equipped to pick up merchandise within Kitsap County and parts of the Olympic Peninsula. (call for fees). We ask that small items be pre-boxed and items be unattached from walls, etc. Appointments are typically made for morning hours on weekdays.

Note: We have limited availability for this service, please call well in advance to schedule. *We are not prepared to haul large heavy items down unusual flights of stairs, off balcony's, fire escapes, etc. If we arrive at a home with any of these unusual circumstances there may be an addition fee depending on the time it takes our crew to remove the items from the building if we are equipped to do so.

Fair Market Value Appraisals~

Our estimated Fair Market Values are based on what we have sold like items for in the recent past, through our Auction business. This estimate is what we feel the property will sell for - if all is sold in one day at Public Auction. Appraisals are generally used for dissolutions and estates going to probate.

Fund Raising Auctions~

The auctioneers at Stokes Auction offer auctioneering services on a limited basis for non-profit organizations in the Peninsula area. Call for fees and availability.

Our Staff~

LeAnn Boardman: President
Brian Orwiler: V. President, Auctioneer
Mark Boardman: Treasurer, Auctioneer
Rebecca Moore: Head Title Clerk