



**Stokes Auction  
Boardman Orwiler Inc**

Estates - Antiques  
Business - Farms - Industrial  
Real Estate - Motor Vehicles  
Heavy Equipment  
Repossessions and Bankruptcies  
FMV Appraisal Services

Guaranteed Sales  
Maximum Efficiency & Immediate Results  
Licensed, Bonded & Fully Insured  
Proven success record serving Kitsap County  
and the Pacific Northwest since 1975

**Stokes Auction**  
**Boardman Orwiler Inc**  
8398 Spring Creek Rd. S.E.  
Port Orchard, Wa. 98367  
(360) 876-0236  
WA License # 2059  
[www.stokesauction.com](http://www.stokesauction.com)

**~ Our Pledge To You ~**

Personal Service  
for all Auctions  
Large or Small

**Stokes Auction**  
**8398 Spring Creek Road SE**  
**Port Orchard, WA 98367**  
**(360) 876-0236**

## Stokes Auction

Whether you have a small estate or multi-million dollar auction, our staff is prepared to serve you. Auctions can be held at your site or at our convenient auction facilities located just off Hwy 16 between Port Orchard and Gig Harbor, WA. Stokes Auction pledges to provide knowledge, experience and expertise to all their customers.

### How do auctions work?

Auctions are fast, efficient and they create a sense of urgency. Serious bidders are brought together to compete for the merchandise so you are assured fair market value. You and the auctioneer determine the day and everything will be sold and removed. It is a time-honored process that is hassle free.

### Auction services we provide~

We carefully and completely plan and organize your auction. This can require extensive time and effort prior to auction day.

- An advertising inventory is taken upon initial meeting.
- We advertise through newspapers & other publications, postal mailing, email list and internet.
- Photos are taken for our website & brochure
- We prepare merchandise and set-up auction. Merchandise will be arranged so it is displayed to its best advantage.
- An auction preview is held
- Conduct auction with computerized clerking
- Full cashier services, accepting bank cards and approved checks
- Clean up after auction

At settlement, you receive a computerized itemized statement listing items sold, gross sale, commission charged, expenses and net sale along with our company check.

### On-site Auctions held at your location~

Please call our office for an appointment. There is no cost or obligation for us to visit your site for a physical inspection of the items. We can then determine the best way to proceed with your auction. We begin by analyzing your needs and help you decide if an auction is appropriate and whether the auction would be best conducted on-site or moved to our location. Costs to the seller for auction services will be determined at this initial meeting.

Holding an on-site auction depends on quantity and quality of merchandise, the location, parking, weather, toilets and other aspects of the site. We would be happy to determine what would work best for you. We are fully equipped with our mobile office, folding chairs, tables, portable sound & clerking systems, etc. In cases where the sellers do not have enough merchandise to warrant their own auction, our location at Stokes Auction Acres, has plenty of parking space, seating indoors, restrooms, food service and more.

### Compensation~

We work on a very competitive commission basis, call us today to schedule an appointment and we can determine the cost to conduct your auction. We will strive to get the most money we can for your items.

### Reserves~

With the exception of Real Estate we do not sell with reserves. We believe that well advertised items will fetch what they are truly worth in today's market. "Unreserved Auctions" bring serious buyers and fair market value. Factors that come into consideration are age, condition, quality and rarity.

### Outright purchasing~

While we have the means to purchase any size estate or individual items we think it is in your best interest to consign and allow the market to determine the sale prices for you. Stokes Auction feels very strongly that consignment is usually your better choice and will produce the best return for you. We have built our reputation on honesty and integrity. If we purchase your items outright we expect to make a profit from the money that we invested. Let us do the job right for you.

### Monthly consignment auction information~

For auctions conducted at *Stokes Auction Acres* we charge:  
General Merchandise (antiques, household, tools, garden equipment, etc): 25%  
Titled Vehicle: 10% with a \$75 minimum and a \$35 entry fee per vehicle  
Titled boat with trailer: 15% with \$75 minimum and \$35 entry per unit.  
Heavy Equipment in running condition: 15%  
Items can be delivered to us on weekdays or we are equipped to pick up merchandise within Kitsap County and parts of the Olympic Peninsula. (call for fees). Appointments are typically made for morning hours on weekdays.  
Note: We have limited availability for this service, please call well in advance to schedule.

### Fair Market Value Appraisals~

Our estimated Fair Market Values are based on what we have sold like items for in the recent past, through our Auction business. This estimate is what we feel the property will sell for - if all is sold in one day at Public Auction. Appraisals are generally used for dissolutions and estates going to probate.

### Fund Raising Auctions~

The auctioneers at Stokes Auction offer auctioneering services on a limited basis for non-profit organizations in the Peninsula area. Call for fees and availability.

### Stokes Auction Staff~

LeAnn Boardman: President  
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Brian Orwiler: V. President,, Auctioneer  
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Mark Boardman: Treasurer, Auctioneer  
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